



## Guidelines for the ISTA auditors regarding the risk and opportunity assessment

Any hardcopy of this document is not controlled copy

| <b>CREATED</b>            | <b>REVIEWED</b> | <b>APPROVED</b> |
|---------------------------|-----------------|-----------------|
| ISTA SECRETARIAT AUDITORS | ISTA AUDITORS   | ECOM            |
| APRIL 2024                | MAY 2024        | 06.07.2024      |

## SCOPE

This document is guidance for auditors on how to deal with the new requirements of the ISTA accreditation standard, applying the new requirements in a harmonised way.

## RELATED DOCUMENTS

ISTA Accreditation Standard for Seed Testing and Seed Sampling

ISO 9000:2015: Quality Management Systems - Fundamentals and Vocabulary (definitions)

ISO 19011:2018: Guidelines for Auditing Management Systems

ISO 31000: Risk Management. Principles and Guidelines

ISO 31010:2019 Risk management. Risk assessment techniques

Acc-F-22A/B-System/Technical Audit Checklist

## RESPONSIBILITIES

ISTA auditors: for applying this guideline when performing audits

Head of Accreditation and Technical Department (HoAT): for supervising the process

ECOM/AWG: for approving the guideline

## ABBREVIATIONS

ECOM – ISTA Executive Committee

AWG – ECOM Accreditation Working Group

HoAT - Head of Accreditation and Technical Department

SA - System auditor

TA - Technical auditor

FMEA – Failure Mode and Effects Analysis

## DEFINITIONS

**Risk:** Effect of uncertainty on objectives (ISO 9000:2015); frequently characterised by referring to potential events and consequences or a combination of these; risk is frequently expressed as effect x likelihood of occurrence.

**Effect:** deviation from the expected outcome – positive or negative

- **NOTE 1** (ISO 31000): An effect is a deviation from what is expected. It can be positive, negative, or both, and can address, create, or result in opportunities and threats.
- **NOTE 2** (ISO 31000): Objectives can have different aspects and categories and can be applied at different levels.

**Uncertainty:** state originating from complete or partial deficiency of information.

**Opportunity:** can include adopting new practices, launching new products, opening new markets, addressing new clients, building partnerships, using new technology, and other desirable and viable possibilities to address organisational or customer needs (ISO 9001:2015).

## PROCESS DESCRIPTION

### 1. ISTA Accreditation Standard, requirement 10.11

#### Introduction

The ISTA requirement 10.11 will be audited taking into account the activities of the laboratory.

To adequately address risk in the laboratory, an analysis of this risk must be conducted. The objective is to point out possible deficiencies in laboratory activities.

Influences and causes are analysed based on the risk scenario. Furthermore, risks must be classified and assessed. This assessment can lead either to the initiation of measures or to the acceptance of the risk as such. When measures are taken, their effectiveness must also be evaluated.

The risk scenario is often easy to define. In this case, similar considerations can be taken into account as in the case of "preventive measures".

The risk scenario identifies possible future scenarios through imagination, extrapolation from the present, or modeling. It can be used to anticipate how both threats and opportunities might develop and can be used for all types of risk. Scenario analysis is most often used to identify risks and explore consequences. It can be used at both strategic and operational levels, for the organization as a whole or part of it.

Risks and opportunities associated with laboratory activities must be considered for:

- ensuring that the management system achieves the intended results
- enhancing opportunities to achieve the laboratory's purpose and objectives
- preventing or reducing unintended impacts and potential failures in laboratory activities.

#### General audit criteria

Ensure that the processes are adequately resourced and managed.

Planning is required for:

- actions to address these risks and opportunities
- how to integrate and implement these actions into its management system
- how to evaluate the effectiveness of these actions.

To develop a risk-management methodology, laboratories may use different guidelines or standards (e.g. ISO 31000, FMEA, see also next paragraph).

Depending on the potential impact on the validity of the laboratory results, actions should be taken to address risks and opportunities.

#### Addressing risks may include:

- identification and avoidance of threats
- taking a risk to attain an opportunity
- eliminating/mitigating the source of the risk
- modifying the plausibility or consequences of a risk
- risk sharing or risk retention/acceptance based on a documented decision.

**Addressing opportunity may include** opportunities and improvements that are determined, acted on and documented.

## 2. Methods of identifying risks and opportunities

Risk management guidelines present different possible methods for identifying risks and opportunities, for example, cause analyses like the Brainstorming method, SWOT analysis, Ishikawa-Diagram (Fishbone diagram), Whys analysis (5-Whys, 7-Why or similar), etc.

The possible cause analysis methods range from common sense and brainstorming methods to the use of pre-established lists, or to the use of an established standard, based on the best practice approach.

Risk assessment can be performed starting with the following questions as examples:

- Which problem can occur?
- What is its impact on the laboratory work?
- What can happen if I do not address this risk?
- What is the likelihood of the same risk occurring in the future?
- Are there factors that reduce the risk or the likelihood of the risk?

### Example: SWOT analysis

This is a process that identifies an organisation's strengths, weaknesses, opportunities, and threats.

The presented example is for risk analysis on laboratory staff as human resources.

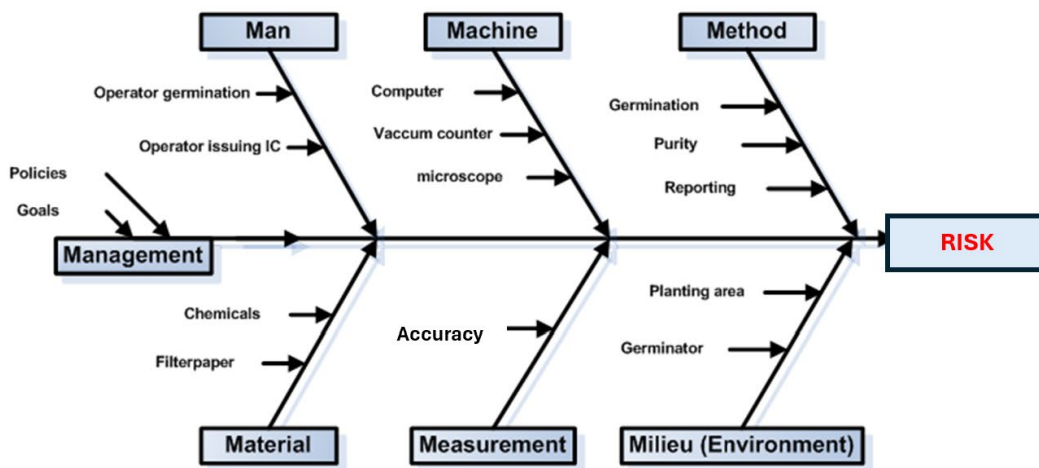
The four fields (S, W, O, T) are completed with relevant information classified according to the mitigation importance:

|   |   |
|---|---|
| <p style="text-align: center;"><b>Strengths (S)</b><br/>(positive internal factors)</p> <ul style="list-style-type: none"> <li>• Competent staff</li> <li>• Management strategy in terms of the human resources is in place</li> <li>• Procedures to meet the ISTA accreditation requirements are established</li> <li>• Procedure for staff competence evaluation is in place</li> <li>• Staff competence exceeds the evaluation criteria</li> <li>• Encouragement of professional development is implemented</li> </ul> | <p style="text-align: center;"><b>Opportunities (O)</b><br/>(positive factors)</p> <ul style="list-style-type: none"> <li>• Revised policy regarding better communication may minimise errors in different working areas.</li> <li>• Timely allocation of financial resources for staff training will lead to realisation of the development objectives.</li> <li>• Timely identifying/solving the issues will lead to the improvement of staff performance.</li> </ul> |
| <p style="text-align: center;"><b>Weaknesses (W)</b><br/>(internal negative factors)</p> <ul style="list-style-type: none"> <li>• Poor internal communication</li> <li>• Frequent staff turnover</li> <li>• Succession plan not in place</li> <li>• Missing tools for staff training (e.g. too small seed collection for purity and other seed identification tests; only one shared binocular microscope available between 10 staff)</li> </ul>  | <p style="text-align: center;"><b>Threats (T)</b><br/>(negative factors)</p> <ul style="list-style-type: none"> <li>• Possible misunderstanding and doubling the performed tasks</li> <li>• Deputising system not in place</li> <li>• Continuity of the work may be jeopardised</li> <li>• Seed misidentification in purity and other seed determination tests</li> </ul>   |

### Example: Ishikawa-Diagram (Fishbone diagram)

The aim of the diagram is to analyse the possible reasons for a problem. The possible sources of the problem can be material, machine, method, humans, environment, etc. (presented by the vertical arrows on the graph). The potential causes of the problem are identified using creativity techniques, such as brainstorming (cross-functional teamwork is an advantage):

- check if all possible causes have been taken into account
- estimate potential causes according to their importance and influence on the problem
- identify the causes with the highest probability.



### 3. Risk classification and assessment

The laboratory decides which method for risk management to use.

For risk classification and assessment, one should evaluate the impact, the probability of occurrence, and the likelihood that a risk will be discovered quickly. When detectability is also considered, the three levels are quoted in reverse (low detectability high score, high detectability, low score).

For the risk evaluation, it is required to develop a scale of values, regardless of their presentation which can be quantitative or qualitative, tabular, or graphical.

A risk assessment can be carried out, for example, through 'three-tier quotation system' stages:

#### Impact

- Low (1) - easy to correct, low impact
- Moderate (2) - errors occurring again but already solved
- High (3) - serious errors with possibly irreparable consequences.

#### Probability (likelihood) of occurrence

- Very rare (1)
- Rare (2)
- Frequent (3)

The graphical presentation can be following:

|                           |   |   |   |   |
|---------------------------|---|---|---|---|
| Impact                    | 3 |   |   |   |
|                           | 2 |   |   |   |
|                           | 1 |   |   |   |
|                           |   | 1 | 2 | 3 |
| Probability of occurrence |   |   |   |   |

Legend:

|  |
|--|
| <b>Risk eliminated</b>   |
| The lowest risk (1/1 - green) can be classified as an acceptable risk, no additional risk control measures are required but require monitoring.  |
| In the case of a low-risk (yellow), it is necessary to decide whether it is still acceptable or whether action needs to be taken.  |
| In the case of medium (orange), the actions are established but the risk is not eliminated. Risk is accepted and kept under control (always monitored).  |
| The highest risk (3/3 - red) usually requires immediate action. Work cannot be performed until the risk level is reduced to an acceptable level. Mitigation/eradication actions must be implemented to reduce the risk. Immediate management intervention is required to ensure the risk is reduced to an acceptable level before reinitiating work. |

### Examples of risk classification

| Risk category | Risk Score          | Range     | Risk assessment (criteria)                      | Needed actions (control measures)   |
|---------------|---------------------|-----------|---|---|
| 1             | <b>Negligible</b>   | 1 - 4     | Acceptable impact                               | No action is to be taken but the employee to be informed  |
| 2             | <b>Moderate</b>     | 5 - 10    | Acceptable risk with increased attention        | Need to plan actions, seek improvement, instruct staff to manage risk   |
| 3             | <b>Significant</b>  | 11 - 50   | Risk cannot be accepted without action          | Technical, organisational, measures to be taken   |
| 4             | <b>Adverse</b>      | 51 - 100  | High potential for substantial non-conformities | Immediate corrective action is required or a corrective action plan with the shortest possible due date is required |
| 5             | <b>Unacceptable</b> | 101 - 125 | Permanent threat, non-reparable losses          | Must stop sampling/testing immediately  |

#### **4. When and how is the risk and opportunity assessment carried out?**

The accredited member is asked to establish a policy and written procedures to address risks and opportunities. As a general principle, this will help achieve the objectives of the management system. This is also needed for addressing specific situations, such as customer requirements. It can be done on a routine basis, or occasionally, in the case of deviations or changes in the procedures and policies, as it is described by the laboratory.

The laboratory is responsible for deciding what risks and opportunities are to be addressed.

ISTA auditors assess whether the laboratory has established appropriate actions to address risks and opportunities. The laboratory should deal with risks that may lead to failure, loss, damage, or other impacts, and treat them appropriately.

Opportunities could lead to expanding the scope of laboratory activities, gaining new customers, using new technologies, and other possibilities to fulfill customer needs.

The risks documented by related records must be reviewed regularly (at least annually) to ensure they are accurate and that certain aspects of them have not changed. Changes in laboratory practice, new equipment purchased, staff changes, and implementation of the advance technology, are examples of reasons why regular reviews are necessary.

The updated action plan is analysed during the management review and the effectiveness of the implemented risk control actions is assessed.

#### **5. How to record the opportunities?**

The laboratory should identify opportunities for improvement of its management system and take the necessary actions. Sources of improvement can also be identified by assessing the risks.

In the context of risk management, continuous improvement means continuously and effectively taking advantage of opportunities to improve the laboratory's resilience to risks and threats. Laboratory team with other organisational departments may need to work together to implement the improvements and address the risks, for example:

- monitoring and reviewing the laboratory's performance
- reviewing the record and systems to ensure they remain relevant and fit for purpose
- aim to encourage a laboratory culture where people share ideas and
- understanding the impact of any changes and ensuring they are managed appropriately.

When the laboratory records the opportunities for improvement the following steps need to be considered:

- describe the opportunity,
- actions needed to improve the laboratory activity,
- responsible staff for the established actions,
- timing of implementing the actions,
- establish frequencies for the monitoring of the actions,
- other deadlines/responsible staff for the unsolved actions,
- making decisions where any major changes/investments are needed,
- evaluation of the effectiveness of the established actions.

**ANNEX**

Annex 1: Examples of Registers of Risk Analyses

Annex 2: Example of registering the opportunities

**DISTRIBUTION LIST**

ISTA auditors

Audited laboratory

**REVISION HISTORY**

| Version # | Changes |
|-----------|---------|
|           |         |





**Annex 1: Examples of Registers of Risk Analyses**

| Ref No. | Risk description   | Registered date | Potential consequence  | Existent risk (before controls)<br>1=low, 3=high |                |                   |                     | Need to Act |    | Actions  | Control mechanisms   | Residual risk (RR)<br>(remaining risk after controls have been applied) |  |                   |                    | Risk owner  |
|---------|--|-----------------|--|--|----------------|-------------------|---------------------|-------------|----|--|--|---|--|-------------------|--------------------|---|
|         |  |                 |  | Likelihood (L) 1-3                               | Impact (I) 1-3 | Detection (D) 1-3 | Inherent risk (LxI) | Yes         | No |  |  | Likelihood (L) 1-3  | Impact (I) 1-3   | Detection (D) 1-3 | Residual risk (RR) |   |
| 1.      | Undescribed procedure of how to issue OIC                | 04.04.2005      | Incorrect completion of ISTA orange certificates                       | 3  | 3              | 1                 | 9                   | Yes         | -  | 1.Documentation of procedures,<br>2.Distribution of the procedure to responsible staff<br>3. Training of responsible staff,<br>4. Control randomly of some issued OIC's  | Training<br>Monitoring<br>Internal audit                               | 1   | 2  | 1                 | 2                  | Administration  |
| 2.      | Unchecked divider in sampling warehouses                 | 23.03.2016      | Obtaining a non-heterogeneous sample, unrepresentative of the seed lot | 2  | 3              | 1                 | 6                   | Yes         | -  | Establishing of a plan of checking in dividers -<br>Check the divider.   | Internal audit<br>Training of samplers<br>Monitoring                   | 1   | 2  | 1                 | 2                  | Samplers  |
| 3.      | Poor results of germination in PT's rounds participation | 13.12.2000      | Reporting of wrong results in ISTA Certificates                        | 1  | 3              | 1                 | 3                   | Yes         | -  | 1.Ask a new testing sample from ISTA Secretariat,<br>2. Performing of retest<br>3.Comparing the results,<br>3. Identification of corrective actions,<br>4.Training of analysts,<br>5. Monitoring analysts in the near future regarding germination | Retest<br>Root cause analysis<br>Training of analyst<br>Internal audit | 1   | 2  | 1                 | 2                  | Analysts  |
| 4.      | Failure of critical equipment                            | 11.01.2022      | Wrong test results   | 3  | 3              | 1                 | 9                   | Yes         | -  | -Level and frequency of maintenance calibration and control<br><br>- Define frequency of control,<br><br>- Ddefine tolerance limits/alert levels.  | Training and trend analysis<br>Alarm system and triggers               | 1   | To be defined by the lab what is the level of acceptance | 3                 | 3                  | Financial and reputation<br><br>Even losing accreditation |

**Annex 2: Example of registering the opportunities**

| Opportunity for improvement | Actions | Responsible staff | Deadline for implementing actions | Monitoring of the established actions | Other deadlines/responsible staff for the unsolved actions | Making decisions if any major change/investment | Effectiveness of the established actions |
|-----------------------------|---------|-------------------|-----------------------------------|---------------------------------------|--|---|--|
|                             |         |                   |                                   |                                       |  |   |  |
|                             |         |                   |                                   |                                       |  |   |  |
|                             |         |                   |                                   |                                       |  |   |  |
|                             |         |                   |                                   |                                       |  |   |  |